

Professor Barry Gilbertson

- ▲ Chairman, City of Bath UNESCO World Heritage Site Steering Group
- ▲ Senior Independent (Non-Executive) Director at Custodian REIT plc (UK)
- ▲ Member of Council (and The Court) at the University of Bath
- ▲ Visiting Professor at University of Northumbria, and at The Royal Agricultural University
- ▲ Independent (Non-Executive) Chairman at conwert Immobilien Invest SE 2015-2016
- ▲ Independent (Non-Executive) Director at Rona Inc (Canada) 2013-2015
- ▲ Independent (Non-Executive) Director at Granite REIT (Canada) 2011-2017
- ▲ Partner, PricewaterhouseCoopers 1996-2011
- ▲ 123rd President, The Royal Institution of Chartered Surveyors 2004/5
- ▲ Non-Executive Consultant, Knight Frank 2011-2012
- ▲ Founder Chairman, Non-Administrative Receivers Association 1996
- ▲ Founder Fellow, Institute of Continuing Professional Development 1998
- ▲ Counselor of Real Estate 2000-2016
- ▲ United Nations Real Estate Advisory Group 1998-2004 and Chair of Valuation Forum
- ▲ Founder Deputy Chair, World Association of Valuation Organisations 2002-2004
- ▲ Bank of England Property Forum 2003 – 2010 & adviser to the Bank 2010-2014
- ▲ Trustee & Board Member, College of Estate Management 2006-2014
- ▲ Trustee, Bath Preservation Trust, and Chair of BPT's Historic Vaults Group 2015-2017
- ▲ Co-Editor & Co-Author, Design Economics in the Built Environment (published May 2015)
- ▲ Fellow, The Royal Society of Arts; Member, MENSA; Listed in Who's Who since 2006
- ▲ PPRICS, ACI Arb, FNARA, MIoD, FRSA, HonASAQS, HonSACQSP, HonANEVAR, HonNARA



Aged 66, Barry was with **PwC** from 1992–2011 (last 15 years as a partner) & previously MD of commercial & residential investment & development companies. 2011-2017 a Director of **Granite REIT**, a real estate company in Toronto, Canada, listed on NYSE and TSX: CDN\$2.9bn real estate – 29.8m sf in 8 countries. 2013-2015 a Director at **Rona Inc**, listed on TSX: Canada's largest home improvement retailer - c550 stores & turnover of cC\$4.5bn. Since 2014, a Director of **Custodian REIT plc** listed on LSE - a £415m real estate fund. 2015-2016 a one year turnaround role as Chairman of **conwert Immobilien Invest SE**, Vienna, Austria, a residential investment company with c24,800 apartments (and a large commercial property portfolio) in Germany and Austria. The share price increased by c35% in 12 months, adding around €370m to the capital value of the company, significantly increased shareholder dividend and the 3rd best performing share on the entire Vienna Stock Exchange 2015. Barry is an acknowledged expert in interpreting property markets. He won the Estates Review Property Insolvency Award 2009, and specialises in *strategic solutions for real estate within a business context*.

A very regular & entertaining speaker who has spoken at conferences, and lead/worked on projects, in **34 countries**, Barry lectured at 2002 World Summit for Sustainable Development in Johannesburg, gave the keynote address to 10th World Valuation Congress in 2003 & chaired an international panel at Global Cities Symposium at Harvard University. Barry has spoken four times for the Bank of England, and six times for the United Nations in Bucharest, Geneva, London, Rome (twice) and Trieste. Recently, one listener from an audience of 280 people wrote, unsolicited, to observe... *“I must say your presentation was the best I have ever heard”*.

In July 2001, after three years chairing the RICS Strategy & Resources Board, the RICS Governing Council passed a resolution recognising Barry's *“outstanding and visionary leadership”*. As 123rd **RICS President** in 2004/05, Barry lead a profession of more than 113,000 members worldwide, with an annual turnover of c£32m, employing over 450 staff. At the end of his Presidency, Barry received a formal citation recognising his *“innovative, clear and energetic leadership of the profession”*. An opinion columnist for Estates Gazette for two years, Barry is a respected commentator on business issues affecting the real estate industry, within a wide-range of media, **published well over 100 times, in UK and 14 other countries**. In 2000, Barry was only the second UK real estate professional to be peer-elected to the Counselors of Real Estate - an internationally eminent group of c1100 real estate practitioners worldwide, demonstrating *“highest levels of knowledge, experience, competency, integrity & judgement.”*

In 2002, Barry was instrumental in the creation of **The World Association of Valuation Organisations**, as the global voice for the valuation profession, working with IVSC. From 2003 to 2010, a member of **The Bank of England Property Forum** - a committee advising the Governor, and the Monetary Policy Committee, on the UK's property markets. Since 2004, appointed **Visiting Professor at Northumbria University**. Since 2014, appointed **Visiting Professor at the Royal Agricultural University**. Barry has also been a **Visiting Lecturer at 21 universities**, including 4 of the world's top universities – Cambridge, UK (three times), Cornell, USA, Tsinghua in Beijing and Tongji in Shanghai, China. Barry presented the 2011 MBA degrees at Biberach University, Germany. A graduate commented: *“Barry has such presence due to his clear and known expertise – he's not a professor for nothing”*.

At **PwC**, Barry contributed leadership, mentoring & coaching skills, together with his experience & expertise, to mastermind the real estate (lending value c£8bn) workout of **Lehman Brothers** in Administration. Other notable cases include **Canary Wharf, Wembley Stadium, Enron, McCarthy & Stone** and (as *de-facto* Non-Executive Chairman) **Rock**, a real estate company, in Administration, in New York. At **Custodian REIT plc**, Barry is Senior Independent Director, serves on the Audit Committee & chairs the Management Engagement Committee. As Chairman of the **UNESCO World Heritage Site** in Bath, Barry has a significant responsibility for the Roman and Georgian City and its countryside setting.

Barry is a very good communicator, able to convey complex issues in layman's terms, after quickly identifying the key issues. Barry is an experienced facilitator of organisational vision, **strategy** & business plan development, together with **risk** identification, analysis and management, and is an experienced **expert witness**.

A client observed that Barry is *“a very reassuring mix of experience, intellect, confidence and humour.”*
BGG single page bio v118 July 2017